# FUSO SERVICE PLANS

## **CONFIDENCE FOR EVERY KILOMETRE**







# **PROTEC**

# YOUR VEHICLE YOUR BUSINESS YOUR BOTTOM LINE

At FUSO, we know that you need safe, reliable, efficient vehicles on the road with minimal downtime and a total cost of ownership that works for you. That's where FUSO Service Plans come into their own.

FUSO Service Plans are designed to give you confidence for every kilometre you travel on New Zealand's roads. That means ensuring your vehicle is maintained to the highest standard with Genuine FUSO Parts and Service, maximising uptime and managing costs within a payment plan that works for your business model.

Backed by a FUSO Service Plan, you can be confident you've got the support of an experienced and dedicated dealer network, with qualified technicians and parts experts trained to the highest standards.

Genuine FUSO Parts are designed to keep your FUSO performing at its optimum – ensuring a like-for-like replacement that fits right, first time. Our Genuine FUSO Parts are backed with a 24-month FUSO guarantee when fitted by one of our authorised dealers, giving you added peace of mind.

Should anything unexpected happen, you can have total confidence in our roadside assistance and leading warranties.\*

### Talk to your local FUSO dealer today!



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# CHARGE

## Putting you in control of your vehicle's cost

No matter what you are carrying or what industry you are in, the primary purpose of your truck is to earn money. There are many reasons why a FUSO Service Plan can make this easier for you, such as pre-determined maintenance costs, improved vehicle operational reliability and reduced administration.

Our FUSO Service Plans are flexible, which means that whether you have a fleet of trucks or a single vehicle doing local runs, we have the right service solution and payment plan to meet your particular requirements.\*

#### **BENEFITS AT A GLANCE**

- Nationwide service network convenience and peace of mind.
- Reduced administration focus on what you do best.

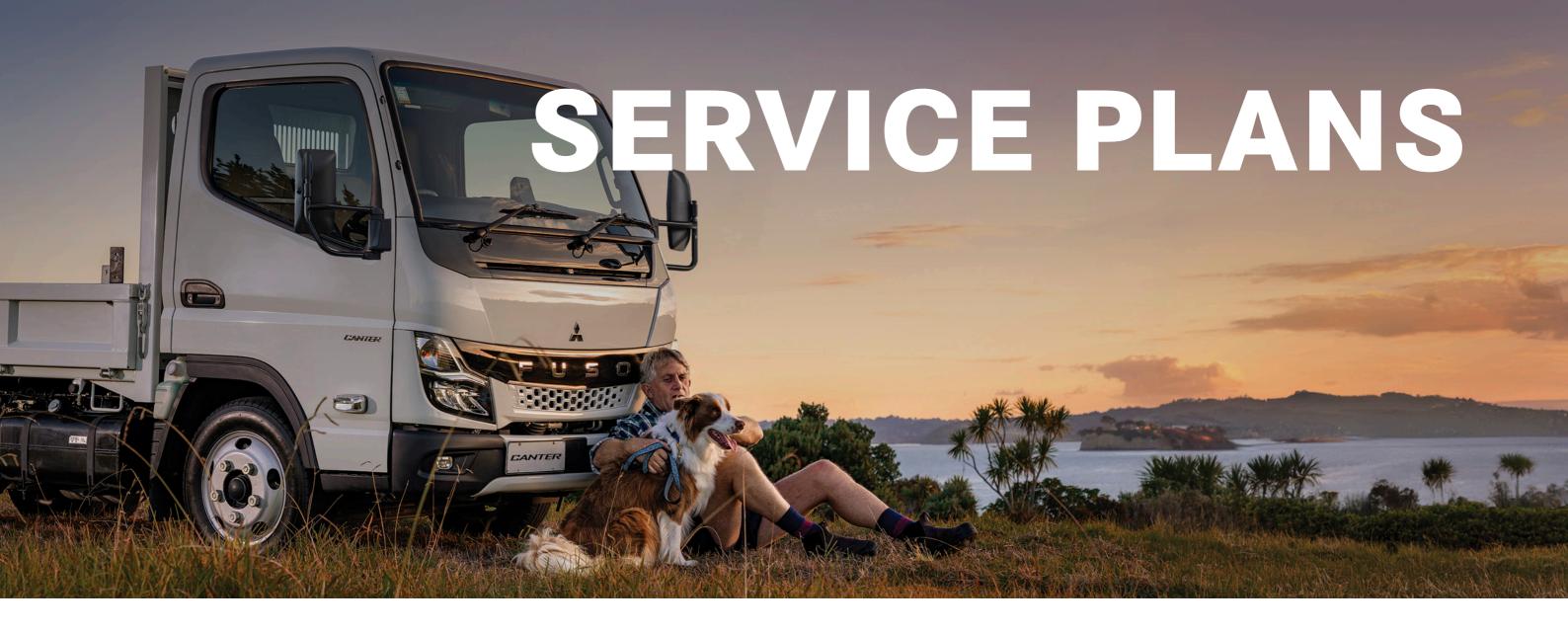
#### **PAYMENT OPTIONS**

- Direct debit.
- One up-front payment.
- Monthly contributions.
- Bundled into your finance package.

SCAN HERE TO CONTACT YOUR LOCAL DEALER ≻



• Maintain operational reliability – less downtime; greater productivity. • Maintenance by factory-trained technicians - the best in the business! • Maximise the resale value of your vehicle – more bang for your buck.



# **STANDARD PLAN**

Includes scheduled servicing work for your vehicle with the option of a set monthly cost for an agreed term.

### **BENEFITS AT A GLANCE**

- All scheduled services are carried out by trained technicians using genuine parts and lubricants.
- Predetermined payments.

# **ADVANCED PLAN**

Our Advanced Plan covers a broad range of maintenance work and is the best choice to ensure your vehicle is kept in top condition, is always available for use, and that costs are kept under control.

## **BENEFITS AT A GLANCE**

- Unlock advanced benefits such as VCA/COF inspections, 5th wheel inspection, DPF servicing and more!
- Predetermined payments.
- Reduced administration, leaving you free to concentrate on your core business.

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# INCLUSIONS

ADVANCED PLAN STANDARD PLAN

| BENEFITS OF SERVICE PLANS   |                      |                       |
|---|----------------------|-----------------------|
| Scheduled maintenance (maintenance book)  | V                    | <ul> <li>✓</li> </ul> |
| Engine drive belts (factory equipment only)   |                      | V                     |
| VCA / COF   |                      | Option                |
| 5th wheel inspection  |                      | Option                |
| MAINTENANCE   |                      |                       |
| Diagnostic test, brake fluid, material, top up fluids for the maintenance scopes  | ~                    | v                     |
| Inspection as per manufacturer's guidelines: engine, battery, electrical systems, safety-<br>related parts, lamps, exhaust systems, oil during periodic maintenance, fluids: coolant<br>level, washer fluid, antifreeze | ~                    | ~                     |
| Replacement of fluids and their filter elements as per manufacturer's guidelines  | <ul> <li></li> </ul> | V                     |
| Fuel/air/Ad-Blue filter   | <b>v</b>             | <ul> <li>✓</li> </ul> |
| Oil filter, automatic transmission  | <b>v</b>             | <ul> <li>✓</li> </ul> |
| Cartridge, air dryer  | ~                    | <ul> <li>✓</li> </ul> |
| DPF servicing as per the service schedule   |                      | Option                |
| Wheel hub grease servicing  |                      | Option                |
| ENGINE  |                      |                       |
| Engine drive belts  |                      | ~                     |
| САВ   |                      | 1<br>                 |
|   |                      |                       |

Wiper blades

# **EXCLUSIONS**

Damage caused by contaminated or substandard fuel, Ad Blue or out of spec fluids

Fuel/Aftertreatment fluid

Wheels, wheel balance, caps, rims and tyres

Glass, windows, external body panels, trims, fairings, paintwork, rust and corrosion

Abuse, accident damage and incorrect use of vehicle including consequential damage

Repair or replacement of interior trims, lining, floor cover, mats, soft furnishings, seat upholstery and cushions

Non-OEM electrical system and installations

Non-OEM fixtures including guards, poles and mountings

Any nuts, bolts, washers, fasteners, bolts and consumable items associated with any excluded items

Towing devices including turn tables (where not optioned into plan), trailer couplings, non-OEM trailer connectors, Suzi lines for electrical, pneumatic and hydraulic connections

Consequential damage and failure caused by the deletion of emissions control systems and non-standard tunes

# **CUSTOMISED SOLUTIONS**

When your vehicle or fleet is covered by either one of our FUSO Service Plans, you can rest assured knowing our extensively trained technicians only use approved maintenance methods and the same high-quality FUSO Genuine Parts your truck was built with.

Our Standard Plan covers all the essentials, while our Advanced Plan unlocks a range of further options for added convenience and peace of mind. These extra value add-ons to your FUSO Service Plan include VCA and COF inspections, 5th wheel checks, DPF servicing and wheel hub greasing.

Pricing is model-specific and, no matter what plan you choose, we offer flexibility. If the usage of your vehicle changes, simply inform your authorised FUSO dealership, so that your FUSO Service Plan is scheduled and priced to your needs.

## PAY PER KILOMETRE

The best option for businesses that price jobs based on mileage.

#### **BENEFITS AT A GLANCE**

- Understand your maintenance costs for every job.
- Ensure maintenance costs are covered in your pricing.
- · Quote with confidence on every job.

## SCHEDULED PAYMENTS

The best option for business that want fixed costs for their financial plans.

#### **BENEFITS AT A GLANCE**

- Maintenance costs are factored in to your monthly budget.
- Track and forecast your annual operating costs.

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# **SAFETY FIRST**

## "The risk of missing a safety update just isn't worth it"

### Fulton Hogan moved all new FUSO trucks to a Cost-Per-Kilometre (CPK) Service Plan around four years ago, when it selected FUSO as its main truck supplier.

"The advanced systems in these trucks limit what our mechanics can do without the correct diagnostic equipment. The risk of missing a safety update just isn't worth it.

"With the FUSO Service Plan, our CPK price, invoicing and billing don't change - and we get one central invoice for all our trucks, which makes our business administration simple. No other Japanese brand offers the same service.

"We share our EROAD data with them, so they can see when trucks are coming up for a service and proactively book them in. FUSO's Service Plan is really good for us."

## Graham Eaton, Fulton Hogan

# **EASY DOES IT**

## "It takes the hassle out of regular vehicle maintenance"

### Whangarei Drycleaning is an advocate of FUSO's Service Plan, thanks to the hassle it removes from fleet management and the advantages it adds to the business.

"The Service Plan on our Canter just make our lives a lot easier. We have a flat payment, so we don't have to step outside our monthly budget to keep our fleet on the road.

"It also takes the hassle out of regular vehicle maintenance, and we know we're getting looked after by the best people for the job. FUSO service just doesn't fail! I haven't had to have the Canter off the road for more than a day."

## Aaron Martin, Whangarei Drycleaning



# ADDED REASSURANCE

# **24/7 ROADSIDE** ASSISTANCE

In the unlikely event of a breakdown, our 24/7 breakdown Service Hotline will take your call and organise the closest Authorised FUSO Dealer to come to your aid and get you back on the road quickly.\*



\* Not included in FUSO Service Plans

# **FUSO NETWORK**





